

FORECASTING TOOLS ORDER FORM

Analyzing where you've been, where you are, and where you want to be are cornerstones of a successful business strategy. NCM® offers forecasting tools that will enable you to quickly and conveniently assess the overall health of your dealership, identify opportunities, and locate potential areas of concern to allow you to forecast with more clarity and set attainable goals for your team. To order your forecasting tools, **complete and return this form to kizard@ncm20.com or fax to 913.649.7429**. Call Jimmie at **800.756.2620** with questions.

Three-Year Composite Comparison: Especially helpful in goal setting and business planning, this full-color composite features a comparison of your operation for three consecutive years, your three-year average, the NCM franchise Benchmark®, and two work columns for your annual forecast and average month projections.

24 Month Trend Report: Provides your dealership with a month-to-month, detailed view of your past two years' gross performance and profit retention by department. Also included are an NCM Benchmark column, your 24-month average, and your YTD monthly average. This report enables you to clearly identify the monthly variations in performance to adequately manage your dealership's future. One-time and monthly report options are available (if monthly, a one year commitment is required).

Both the 24 Month Trend and Three Year Composite Comparison may be viewed securely online in Excel format at no additional charge.

Dealership Name: _____ **Group #** _____ **Member #** _____

Authorized Signature: _____ **Zip Code** _____

Check all that apply: (You are authorizing NCM to charge your account accordingly)

- Three Year Composite **\$200.00**
Number of additional Three Year Composite copies @ **\$25/ea.:** _____
- 24 Month Trend (One Time) **\$200.00**
- 24 Month Trend (Monthly) **\$95.00/month**, billed annually in advance
Number of additional Trend Report copies @ **\$15/ea.:** _____
- Please check here if you would like to add online viewing at no additional charge
- Processing Fee **\$20.00** (applicable for each missing statement that must be manually processed)

Please tell us what months of financial data you would like included in your report(s):

Three Year Composite: _____ 2009, _____ 2010, _____ 2011

24 Month Trend Report: _____ 2011

Please return your completed form to
kizard@ncm20.com or fax to 913.649.7429.

